



COMMERCIAL VOCABULARY

Examples Of Words And Expressions Used In The World Of Commerce

| | | |
|--------------------|-------------------|---------------|
| to buy | to buy in bulk | buyer |
| purchase | assets | bargain |
| business is slack | business is brisk | branch |
| co-branding | to improve | advertisement |
| to cancel an order | to approve | |

COMMERCIAL DIALOGUE

Examples Of Words And Expressions Used In A Commercial Dialogue

This is a buoyant market.

No doubt you must be aware of the growing competition from Japanese products.

We are indebted for your name and address to the commercial attaché.

Please quote your best terms.

We are sending you enclosed brochures.

We acknowledge receipt of your order for goods of the value of X.

Your Japanese competitors are firmly established in the market.

Our prices are quoted inclusive of package charges.

Are you intending to bid on this project?

Please let us have your prices, sales terms and delivery time limits for Europe.

The firm under consideration enjoys an excellent reputation among its suppliers and customers.

It is much too late to cancel the order.

Please send the shipment immediately and make sure that it includes a commercial invoice.

Truck shipment directly from Brussels.

Please advise us of the date when the goods can be cleared through customs.



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How long has the shipment been held up at the customs?